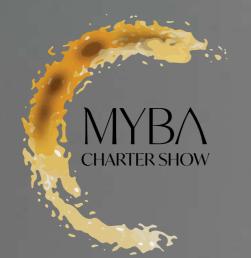
## THE WORLD'S LEADING CHARTER YACHTS



## 22 - 25 APRIL, 2024

Guide and Programme



# SUPERYACHTS: IMPRESSIVE FROM A DISTANCE, IMMACULATE UP CLOSE.



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# FOR THE GOOD OF THE CHARTER INDUSTRY

22 - 25 APRIL, 2024

The MYBA Charter Show is organised by the Pesto Sea Group on behalf of ALL YACHTING SAS



# 2024 MYBA Charter Show PROGRAMME

#### SUNDAY APRIL 21, 2024

9h30 – 18h00 Exhibitors' set up 14h00 – 15h00 MYBA Supervacht Chefs' Competition Briefing for registered Chefs and Chief Steward/esses only. Location: Hospitality Lounge (1<sup>st</sup> floor) 17h00 - 18h15 Captain's Safety Briefing for Captains, Central Agents and Event Sponsors only. Location: Hospitality Lounge (1<sup>st</sup> floor) 19h45 Captains' Dinner for Captains and Event Sponsors only. Location: Palazzo della Meridiana

#### MONDAY APRIL 22, 2024

9h30 – 18h30 Exhibition Area open 9h30 - 13h00 Viewing of the yachts 12h00 - 17h30 MYBA Superyacht Chefs' Competition - Judging Day 1 Location: on the yachts 12h00 Inaugural Walk with local authorities 13h00 – 14h30 Lunch break 14h30 - 17h30 Viewing of the yachts

17h30 – 20h00 Exhibitors Party Evening

#### **TUESDAY APRIL 23, 2024**

8h30 - 9h30 Fiscal Seminar by H&V Yachting "Discussion & Update on EU VAT charter rules" (Global Refreshment, Chartering under YET, Greek E-charter permission) Location: Seminar Room (2<sup>nd</sup> floor) 9h30 - 18h30 Exhibition Area open 9h30 - 13h00 Viewing of the yachts 9h30 - 17h30 MYBA Superyacht Chefs' Competition - Judging Day 2- Location: on the yachts 13h00 - 14h30 Lunch break 13h30 - 14h30 Seminar by ITIC "No one likes an insurer or lawyer - but they are your best friend when it all goes wrong!" (Discussion on how to mitigate Brokers' liability) Location: Seminar Room (2<sup>nd</sup> floor) 14h30 – 17h30 Viewing of the yachts 20h00 - 23h00 Show Opening Cocktail Location: Villa Lo Zerbino

#### WEDNESDAY APRIL 24, 2024

8h30 - 9h30 MYBA Members Forum Location: Meeting Room next to MYBA Members Lounge (1<sup>st</sup> floor) 9h30 – 18h30 Exhibition Area open 9h30 - 13h00 Viewing of the yachts 9h30 - 17h30 MYBA Superyacht Chefs' Competition - Judging Day 3- Location: on the yachts 13h00 – 14h30 Lunch break 13h30 - 14h30 Seminar by Flywire "Smooth Sailing: Navigating Complex Payments in International Yachting" Location: Seminar Room (2nd floor) 14h30 - 17h30 Viewing of the yachts 19h30 - 21h30 Yacht Party Night (by invitation only)

#### **THURSDAY APRIL 25. 2024**

9h30 - 17:00 Exhibition Area open 9h30 - 13h00 Viewing of the yachts 13h00 – 14h30 Lunch break 14h30 – 17h00 Viewing of the yachts 17h00 Sounding of the horns 17h30 MYBA Superyacht Chefs' Competition Awards Ceremony Cocktail for registered yachts entered into the competition (please bring the whole crew), Event Sponsors, charter brokers & press. Location: Hospitality Lounge (1st floor) 19h30 - 24h00 MYBA "Crew Thank You!" Event Location: Rosso Pomodoro restaurant, Marina Molo Vecchio

#### 16 WELCOME LETTER

Judith Estrella MYBA Charter Show Panel Chairwoman

**WELCOME LETTER** Marco Bucci Mayor of the city of Genova

12 <u>yachts</u>

List of yachts attending the 34th MYBA Charter Show

BROKERS List of brokers attending the 34th MYBA Charter Show

**EXHIBITORS** List of exhibitors present at the 34th MYBA Charter Show

52 PRESS List of press agencies and journalists attending the

34th MYBA Charter Show



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#### Welcome letter from Judith Estrella MYBA Charter Show Panel Chairwoman



Welcome to the premier yacht charter show of the year!

As Chair of the MYBA Charter Show Panel, it is my pleasure to extend a warm welcome to all industry professionals to the important meeting that is the MYBA Charter Show! Set again in Genoa, our yacht Show promises to be a complete success with more than 50 yachts on display and over 800 attendees.

After a few years in Barcelona, we decided to come back to Italy to host the MYBA Charter Show (our historic location for 20 years).

We are extremely happy of the warm welcome in Genoa, not only from the hosts, but also the yachts, sponsors, exhibitors and brokers, who all have shown a high interest and will make this Show, one of the most successful ones in our books.

From April 22nd to April 25th, 2024, join us at the forefront of the yachting world where the best charter yachts in the world will be ready to welcome visitors. Marina Molo Vecchio will showcase more than 50 yachts from 20 to 100 metre-length. The exhibitors area, in a new innovative setting, will host 70 companies. We also have an interesting agenda of seminars and we can't forget our entertaining nights: the Captains' Dinner, the Exhibitors' Party Night, the Show Opening Cocktail at the dreamy Villa Lo Zerbino and the Crew Thank You! event.

Last but not least, we need to highlight the MYBA Supervacht Chefs' Competition, during which chefs and stews will showcase their skills.

Make the most of this event to engage with industry experts and see old friends, and don't forget to immerse yourself in the world of luxury yachting like never before. At the MYBA Charter Show, we pride ourselves on delivering an unforgettable experience, where every detail is meticulously planned to ensure your enjoyment and satisfaction.

I would like to thank all the members of the Charter Show Panel, Pesto Sea Group, the MYBA Board, the AYSAS team (specially to Armelle and Jane) and Pat Sakellari as MYBA's Marketing Consultant.

Thank you for your hard work in making the organisation of the MYBA Charter Show possible.

I look forward to welcoming you aboard!

Sincerely,

Judith Estrella



THE WORLDWIDE YACHTING ASSOCIATION

**20 YEARS MYBA Superyacht Brokers' Seminar** 

> **23 YEARS MYBA Charter Show**

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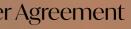
**36 YEARS MYBA Charter Agreement** 

**MYBA Sales & Purchase Memorandum** 













myba-association.com

#### Welcome letter from Marco Bucci Mayor of the city of Genoa



This year, the prestigious MYBA Charter Show has chosen Genoa: it is an honor for a city so deeply connected to the sea to host one of the most important events in the international yachting and charter industry. Genoa has been a crossroads of cultures and trades for centuries, a bustling port of activity and exchange. Our docks have seen ships coming from every corner of the globe, bringing with them goods, ideas, and people. This incessant exchange has shaped our city, enriching it with a cultural wealth and an invaluable maritime heritage.

But our maritime vocation is not just part of our glorious past, it is also a driving force for our future. The MYBA Charter Show will be a great opportunity to showcase to the world the potential of our city, the ambitious investments, and projects we are working on for our infrastructure, with particular attention to port facilities.

During these days Genoa will become a showcase for the most exclusive vessels and charter-related services, attracting the attention of industry experts and enthusiasts. It is not only an economic opportunity for our city, but also a chance to promote nautical tourism and consolidate our position as a top destination for sea lovers. We are ready to welcome industry professionals, exhibitors, and all participants of the MYBA Charter Show with the warmth and hospitality that characterize our city. From the wonderful views of the Old Port to the delightful streets of the historical center, Genoa will offer an unforgettable experience to all those who participate in this extraordinary event.

Sincerely,

Marco Bucci













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#### 2023 **ALLURIA**

LOA: 36.90m Captain: Paolo Ranalli Olga Ekiert Fraser Yachts

#### 2015 / 2021

#### **ANYA**

LOA: 40.05m Captain: Matthew Callaway Louise Bunce Ocean Independence AG

#### 2009 / 2022 **ANYTHING GOES IV**

LOA: 28.23m Captain: Ciro Balzano Maria Angela Zurlo Levante Yachts

#### 2003 / 2023

#### **APOGEE**

LOA: 62.50m Captain: John Fleckenstein Nicky Viakovsky **TWW Yachts** 

#### 2010 / 2016

### **AQUILA**

LOA: 85.60m Captain: Stewart Richardson Andreea Dobrea **Burgess** 

#### 2017 / 2022

**ARESTEAS** LOA: 50.75m Captain: Mevlut Duman Isabella Moncada Moncada Yachts



# BOAT R 0



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#### 2019 / 2022 ARTISAN

LOA: 63.00m Captain: Stephen Cartwright Lisa Airasca Royal Yacht International

#### 2009/2019

AWAY

LOA: 37.8m Captain: Paul O'Brien Alena Zilayova IYC

#### 2006 /2017 BINA

LOA: 43.25m Captain: Sean Victor Robert Shepherd Edmiston & Company

## 1999 / 2024

## BOADICEA

LOA: 76.60m Captain: Colin Kearney Harrison MacManus Yachting Partners International

#### 2004/2023

#### **BRAVADO**

LOA: 44.90m Captain: Benjamin White / Pierre Phippaz Yasmine Naitijja Y.CO

#### 2021

C LOA: 54.20m Captain: Chris Mayne Tracey Scaife Camper & Nicholsons



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2002 / 2023 **CARINTHIA VII** 

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LOA: 97.20m Captain: Luca Mosca Daniela De Marco Fraser Yachts

## 2021 / 2024

**CAT TUA** LOA: 23.28m

Captain: Borja Infante Thomas Caillat Ocean Drive

#### 2002 / 2020 **DON CIRO**

LOA: 32.04m Captain: Salvatore Costagliola Maria Angela Zurlo Levante Yachts

#### 2019 **E3**

LOA: 26.00m Captain: Tasso Rocco Rosanna Arcamone Silver Star Yachting

#### 2004 / 2018

ELENI

LOA: 33.70m Captain: Arthur Philipsen Tom Everard **Burgess** 

#### 2023

EM3 LOA: 27.43m Captain: Stefano Liggioa Corrado Di Majo Equinoxe Srl



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**EMIR** 

2004/2018

LOA: 82.50m Captain: Christos Metallinos Daniela De Marco Fraser Yachts

#### 1983 / 2017

FREEMONT

LOA: 35.00m Captain: Leonardo Loppi Louise Bunce Ocean Independence AG

#### 1987 / 2022

**GENESIA** LOA: 48.50m

Captain: Grégoire Duflos Quentin Bourgeois Fraser Yachts

2010 / 2015 GO

LOA: 43.00m Captain: Georgi Dimov, Stepan Panjol **David Price** Y.CO SAM

2009 / 2018 HARMONY III LOA: 43.60m Captain: Robert Wilhelm Quentin Bourgeois Fraser Worldwide SAM

1972 / 2011 **HEAVENLY DAZE** LOA: 32.00m Captain: Guy Guildford Vanessa Buck **Cecil Wright and Partners** 

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#### 2005 / 2023 JAGUAR

LOA: 56.00m Captain: Julian Cope Julie Rozes Pomaret Edmiston & Company

#### 1998 / 2016

**JASALI II** 

LOA: 52.90m Captain: Danilo Del Bianco Maura Zane West Coast International UK Ltd

#### 2021 / 2024

KAR LOA: 26.92m Captain: Arturo Arena Chloé Astori Worth Avenue Yachts

#### 2024 **KING BENJI (KB6)** LOA: 47.00m Captain: Grant Du Preez

#### 2010 / 2020

IYC

Heather Hatcher

LA PAUSA LOA: 26.22m Captain: Frank Benoit Romina Rastelli Hill Robinson Yacht Management

#### 2017

LADY C LOA: 20.00m Captain: Federico Ferri Manuel Maiano Floating Life Charter & Brokerage Sagl

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#### 2014 / 2020 LADY VOLANTIS

LOA: 34.53m Captain: Sam Taylor Zelda Swindell Northrop & Johnson Monaco SAM

#### 2024

LEGEND

LOA: 36.90m Captain: Giacomo Sforzi Lorena Vojnović Magnum Yacht Charter

#### 2006 / 2022 LIONESS V

LOA: 63.50m Captain: David Linebaugh Lisa Airasca Royal Yacht International

## 2023

**MALIA** LOA: 77.70m Captain: Maxx Ainsworth Zelda Swindell Northrop & Johnson Monaco SAM

#### 2008

MARAYA LOA: 54.20m Captain: James Carlyle Louise Leiserach Mega Yacht Solutions Ltd

#### 2015 / 2022 MEDIALLY

LOA: 46.30m Captain: Rafael Herruzo Vilchez Christine Lavie Sever International Yacht Charter

**MYBA CHARTER SHOW -**

#### 2023

#### **MONTENAPO**

LOA: 26.92m Captain: Christian Rossini Maria Angela Zurlo Levante Yachts

#### 2011

NAIA LOA: 73.60m

Captain: Meno Koener **Caroline Taylor Burgess** 

#### 2015 /2022

#### **NEXT**

LOA: 39.83m Captain: Thomas Couffinhal Alexandre Roussillon **MYSEA** 

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# 2018

LOA: 40.05m Captain: Ben Taylor Timothy Clark MYSEA Ltd MYBA CHARTER SHOW

#### 2012 / 2021 ONLY NOW

LOA: 34.60m Captain: Jason Egan Tim Johnson TJB Super Yachts

#### 2024 **OTOCTONE**

LOA: 23.99m Captain: Achille Lefrere Clara Venance Sunreef Yachts Charter

#### 2003 /2020 OURWAY

LOA: 36.80m Captain: Giovanni Mariani Olga Ekiert Fraser Yachts

#### 2011 /2024 PREFERENCE 19 LOA: 36,40m Captain: David Sini Sara Carpenter Edmiston & Company

#### 2006/2023 PURPOSE

LOA: 55.00m Captain: Simon Whitehead Camille Medina Hill Robinson MYBA CHARTER SHOW

#### 2024 QUEEN MARTINA

LOA: 26.76m Captain: Fabio Caiffi Alessandro Ussi Equinoxe Srl

#### 2016 / 2022

**S7** LOA: 39.30m Captain: Daryn Dalton Henry Gregson TWW Yachts

#### 2017

#### SARASTAR

LOA: 60.20m Captain: Marko Baresic Massima Piras Camper and Nicholsons

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#### 2000 / 2023 **SEALEN B**

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LOA: 34.20m Captain: Geoff Williams Henry Gregson **TWW Yachts** 

## 2020

## **SEVERIN\*S**

LOA:: 55.00m Captain: Kieron Woodford Victoria Verhovskaia Edmiston & Company

## 2010

**SHIDA** LOA: 20.00m Captain: Nicola Lombardo Aloisa Moncada Moncada Yachts

#### 2020 SOUTH

LOA: 33.00m Captain: Giuseppe Urzì Nicola Iacono Silver Star Yachting

#### 1977 / 2021 **SOUTH PAW C** LOA: 34.65m Captain: Zeljko Smoljan Isabella Moncada Moncada Yachts

#### 1982 / 2021

**SYNTHESIS 66** LOA: 41.80m Captain: Neil Batt Zelda Swindell Northrop & Johnson Monaco SAM

#### MYBA CHARTER SHOW

2019

#### **TONIC BLUE**

LOA: 28.95m Captain: Alex Tonucci Carola delsanto Fraser Yachts

#### 2016 /2022

**VELES** LOA: 20.80m

Captain: Daniele De Angelis Corrado Di Majo Equinoxe Srl

#### 2020

#### VITTORIA

LOA: 32.20m Captain: Maurizio Cleva Corrado Di Majo Equinoxe Srl



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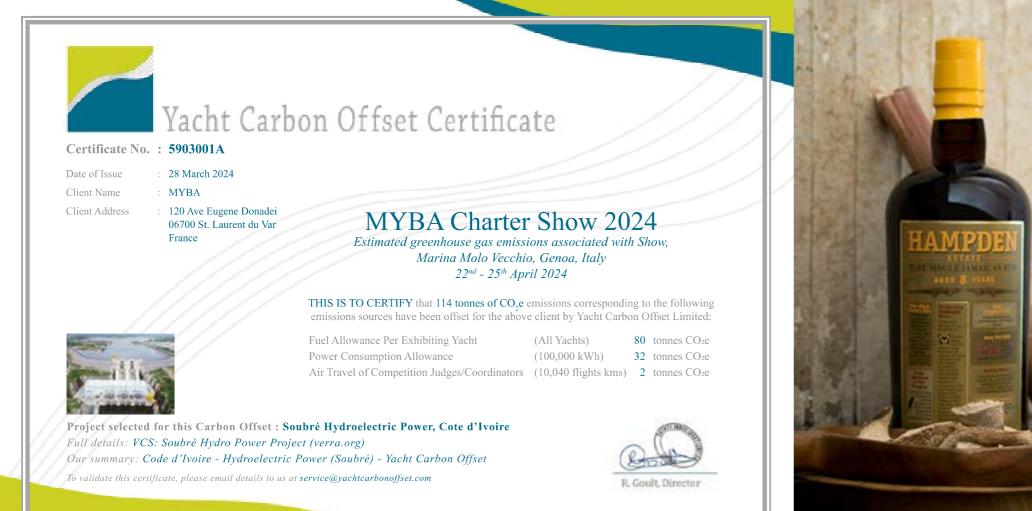
neoyachting.com Julia Chebbi, Magali Puppo, Nicolas Valin, Tatiana Valin

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northropandjohnson.com

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oceanindependence.com

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SIROCCO YACHTING INC

Canada siroccoyachting.com Christina Papadopoulos, Michael George Darby

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THE SUPERYACHT PEOPLE ΜΥΒΛ

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Claire Sinclair. Tina Collins



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yacht-zoo.com



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Amanda Armstrong, Neil Hornsby





YOMIRA United Kingdom yomira.com



Elena Beccaria. Solenn Blanchard

YOUR BOAT HOLIDAY Italy yourboatholiday.com Giulia Di Leo

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#### MYBA THE WORLDWIDE YACHTING ASSOCIATION France www.myba-association.com

MYBA The Worldwide Yachting Association, a professional, global association, was founded in 1984 for charter & sales brokers & operational yacht managers, to promote professionalism, high standards and ethics in the superyacht industry. MYBA's aims are to establish dialogue with authorities, maintain levels of expertise, encourage information sharing and ensure a dynamic future for the industry.

Armelle Dunphy, Hadidja Le Cozic Bacar, Jane Adlington-Brumer, Judith Estrella, Ornella Zanca, Sandrine Castel, Sarah Balls, Valia Charontaki



#### **AERE MARINE GROUP**

United States aeremarinegroup.com

AERÉ Marine is a global leader in innovative solutions to protect and enhance the enjoyment of marine vessels with inflatable fenders, fender covers, Inflatable platforms and a variety of accessories. AERÉ is also The Affiliated Sponsor of American Magic, Challenger for the 37th Americas Cup Race in Barcelona

Amel Fradj, Mike Yorston

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Daniel Emami, Domonic Bond, Emmeline Gee, Olivia Rossetti, Rachael Watson



AMICO & CO SPA Italy amicoshipyard.com

Amico & Co is a full-service refit shipyard servicing and refitting superyachts <140m LOA. Amongst the leading companies in the sector globally, founded in 1991, with a 90% international clientele, on average 130 projects are completed every year. With in-house departments and a 4000T ShipLift, it offers covered dry-docking for yachts <100m LOA and operates a 26-berth facility, Waterfront Marina.

Daniele Di Giampaolo, Francesca Braggio, Jessima Timberlake, Manuel Di Tillio



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andeantc.com

We are an Ecuador-based DMC and a family-owned company who employ people from all corners of the world, dedicated to creating unique travel experiences for YOUR clients. Since we started sailing in 2007, we have become one of the largest and most eco-friendly cruise operators in the Galapagos Islands. We have a fleet of 6 small boats offering safari-style cruises in different categories.

Alexandra Molina, Verónica Ordóñez

**BCM GROUP** Montenegro bcm.group

BCM Group is Montenegro's leading expert in the yachting industry, operator of yacht agency, yacht management, yacht supply, and tourist agency committed to elevating the level of the maritime experience.We operate five distinctive brands - BCM Yacht Agency, BCM Yacht Management. Bocca. MM Travel and MORE.

Dijana Vujosevic, Goran Macic, Jovo Miajlovic





#### AWAKE

Sweden awakeboards.com

Awake is the leading manufacturer of high-performance electric surfboards and eFoils with headquarters in Stockholm, Sweden and Miami, Florida,

Henrik Rizell



#### **BEGÜM YACHTING**

Turkey begumyachting.com

Begum Yachting was founded in 1997 by Begum Dogulu in Kusadasi with intent to provide agency services to superyachts. Since its inception, it has expanded its operations to include additional branches in Istanbul, Didim, Bodrum, Marmaris, Gocek & Antalya by establishing new companies under the ownership of the Begum Group of Companies such as Barka Shipyard, Begum Air and Turkey Provisioning Services.

Berat Cingöz, Bülent Karabay



BLUXY SRL Italy bluxy.it

Supply of furniture, lighting, tableware, decors and accessories for charter yachts' interiors and outdoor; In-house production of curtains, cushions & upholstery; In-house production of custom bed & bath linen, beside most of brands in the luxury market; In-house production of custom furniture pieces, beside most of brands in the luxury market; Wallpaper, custom wall panels & carpet flooring

Danya Sbuffini, Francesca Dondini, Marie Pinto, Martina Perrotta Palatova



#### **BWA YACHTING**

Switzerland bwayachting.com

BWA Yachting is a worldwide superyacht services provider formed to support captains, managers and crew, making their lives easier, assisting with the increasing demands of managing a superyacht. Our group of agencies stretches throughout the Mediterranean, Northern Europe, the Caribbean and the Americas, providing a unique and seamless experience, wherever our clients are cruising.

Bojana Ilic, Jimmi Nikolay, Tiziana Tomerini, Yann Prat

# C2C YACHTING INTERNATIONAL

C2C YACHTING INTERNATIONAL United States c2cyachting.com

C2C Yachting is a professional agency specializing in Superyachts for all needs throughout the turquoise coast of Turkey. Offering an elite range of VIP services including check-in/out, port clearances, marina reservations, VIP reservations for restaurants/clubs, private tours, provisioning, concierge, fuel bunkering, technical support, refit/repair, customs clearances, event planning and more.

Clifford Polley, Efe Karakaplan, Guney Oncul, Nagihan Turan



#### CATALANO SHIPPING SERVICES France catalanoshipping.com

Catalano Shipping Services offers yacht agent services to vessels in Monaco and the French Riviera. Focused on dedication, quality and efficiency, the group developed into a multi-service agency that offers a full spectrum of assistance. A deep sense of hospitality, local knowledge and international expertise, always looking for new ways to make yachting easier for owners, captains and crew.

Catalano Guillaume, Certaldi Laurent, Guesdon Julien, Moreno Tomaso, Roustan Amandine

# Centtrip

#### CENTTRIP

Netherlands centtripmarine.com

Centtrip is an award-winning provider of cash management and payment solutions for the world's largest superyachts, yacht management companies, charter brokers and yacht owners. With Centtrip, you can streamline charter APA, reduce cash-carrying risk, lower bank fees, and manage operational costs and crew expenses. Centtrip is the reference for treasury management in luxury yachting.

Cecilia Orciani, Harsha Sadhwani, Mark Perry, Natalie Alcock



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France eams.fr

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Neyertz Rene



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Netherlands yacht-transport.com

Time is what we value most, since 1987. With our fixed sailing schedules and two dedicated float-on/float-off yacht transport vessels, you can rest assured that your yacht is on time where it needs to be. This gives you the time to relax, enjoy, or reunite. We offer dedicated sailings to the most sought-after destinations and events, which include the Mediterranean, Caribbean, and even Down Under.

Benedetta Granello Di Casaleto, Gabriele Consiglieri, Valerio Del Becaro



#### **EASYTAX INTERNATIONAL**

France easytax-international.com

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EAZY GROUP Italy eazygroup.it

Eazy Group is a group of Companies (Eazy Bunker, Eazy Yachting, Eazy Green). Eazy Bunker organize worldwide yacht fuel supplies. Eazy yachting is a yacht agency and service in Genoa and Portofino. Eazy Green is a free company specialized in ecological cleaning products

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Italy femobunker.com

We are Femo Bunker, a highly experienced team of worldwide, Yacht bunker traders. We give market information and advice on the suitability of available fuelling options across the globe in order to help you to plan and schedule your bunkering itinerary in advance. Our dedicated team of professionals is always on call to offer global support and can provide assistance at any time.

Gianluca Narizano, Giulia Giacalone, Jacopo Marraccini, Ugo Pastorino



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Panama galapagosluxurycharters.com

Galapagos Luxury Charters: Experts in Galapagos yachting since 2009. Tailored experiences for unforgettable adventures. Join us aboard our luxurious fleet for guided exploration of these legendary islands.

Aryel Dvorquez, Stephanie Saman



FLOATING LIFE ITALY SRL Italy floatinglifestyle.com

Floating Life is a crew uniforms company, based in Italy. We manufacture crew uniforms all Made in Italy, following the full production's process from the fabric purchase to the final garment. Our collection is continuous so we can easily supply the same items during crew turnovers. For this reason we stock the textures and proceed with restock whenever sizes are needed.

Annalisa Mutti, Benedetta Sacchi, Chiara Lapidari



#### FLYN-YACHTING

France flyn-yachting.com

FLYN-YACHTING delivers services that will satisfy your legal and tax security needs allowing you to better assume your legal responsibilities in the management of yachts with high economic value. Detailed supporting evidence of compliance with regulatory criteria are issued in the form of certificates and reports based on calculations relating the vessel itinerary.

Lucie Schmitt, Noemie Neilz



GENOA SUPERYACHT HUB Italy genoasuperyachthub.com

Amico&Co and Pesto Sea Group have joined forces to create the brand Genoa Superyacht Hub. Building on the expertise of two giants of the industry, you will receive the highest quality services for every necessity. Furthermore, GSH is able to cater to every need, from professional training to dedicated events & support to the crew, all in a beautiful location rich in history and activities.

Clelia Frignani, Gezabel Perotti, Matteo Milli, Valentina Peri



#### GENOA INTERNATIONAL SUPPLIES SRL Italy gisprovisioning.com

GIS, more than 20 years of experience providing yacht services from a family involved in the food & beverage business since 1949! We supply everything chefs and stewardesses could need for the galley and the interior, for crew and guests. Refrigerated truck deliveries along the Italian and French coast.

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France globalwinesolutions.com

We are the leading provisioner of fine wines and spirits to the yachting industry. Scarcity is not a problem, as we provide clients with preferential access to legendary vintages of the world's most desirable wines and spirits. With two Masters of Wine and a qualified team, we have unrivalled knowledge. Our global presence ensures that we deliver to the right place, at the right time, every time.

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#### HDB INSURANCE BROKER Italy hdbonline.it

HdB is an independent and highly experienced insurance broker specialised in the yachting industry. We are focused on superyachts and all players related to the industry such as captains and crew, yacht managers, brokers, agents, as well as shipyards and marinas. A wide network of partners all over the world enable us to provide the most interesting, bespoke and competitive products of the market.

Carola Federico, Elisa Mascioli, Giulia Corsanego, Luigi Federico



ISLE OF MAN SHIP REGISTRY Isle of Man iomshipregistry.com

The Isle of Man Ship Registry is one of the world's leading registers of ships and super yachts. A British register providing the very best in service to its valued clients; it is the flag of choice for owners looking for quality and partnership from a Flag Administration.

Carlo Vinelli, Denise Gartshore, Sarah Lisy

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Ecuador edmiston.com/6913/kontiki-yacht-charter

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Carlos Nuñez, Soledad Calderon



ITIC United Kingdom itic-insure.com

ITIC is the leading provider of professional indemnity insurance to yacht brokers (insuring both chartering and sale and purchase brokers) and yacht managers.

Amelia Dunn, Antonios Vyrgiotis, Robert Hodge



#### **JUST PROVISIONS**

France just-provisions.com

Just Provisions, is a Monaco based company, specialised in provisioning products for Galley & Interior for both Crew and Guest. With hubs spread across Europe we deliver Med wide and further afield : Caribbean, Maldives, Dubai, Polynesia, Greenland... We also have a Wine & Spirit Branch which allow us to get access to an wide range of Domaine.

Axelle Leclerc, Charles Segond, Marco Pons, Samy Debeche



#### LUSBEN A DIVISION OF AZIMUT BENETTI GROUP Italy lusben.com

With over 60 years of expertise, Lusben, a division of the Azimut|Benetti Group, stands as a top refit hub in the northern Mediterranean. Operating from Livorno, Viareggio, and Varazze, Lusben utilizes advanced facilities and equipment for its clients. Lusben's key strength is its established ability to manage any project of any type and size for all types of sailing, motor and heritage yachts.

Alessandra Gaddi, Alessandro Lazzerini, Alessio Centelli, Enrico Angrisani, Gianni Paladino, Giorgio Casareto, Ida Brancaccio, Paolo Simoncini



#### LUISE ASSOCIATES

Italy marinamololuise.com

Luise Group is a leader in the yachting industry and a point of reference in Italy for owners, captains, brokers and management companies that are involved in the yachting business. Luise Group offers a complete and all-encompassing assistance available 24/7, and provides a wide range of services to customers in a timely and efficient manner.

Andrea Ciquera, Claudia Massa,

Cristiana Turnbull Santoiemma, Francesca Esposito, Francesco Luise, Giorgio Gilli, Massimo Luise, Ottavio Luise, Paolo Meloni, Roberto Giuliana, Teo Titi, Valeria Carnovale



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ALEXSEAL® Yacht Coatings offers premium paint products comprised of the highest quality pigments, solvents, aliphatic urethane resins, ultraviolet resistors and agents to create the most advanced marine topcoats available. Backed by our professional technical and sales support programs, an ALEXSEAL® yacht represents the industry's best combination of appearance, durability and reparability.

Thomas Schultz



MANSUETO PROVISION SRL Italy www.mansuetoprovision.com

Mansueto Provision are the oldest company as a foods supplier for yachts in the Med. We have a large warehouse with big stock of wines/drinks/water/beers /dry goods .Our laboratories can portion /label/vacuum pack all of your needs such as fish/meat/cold cuts etc . A fleet of six refrigerated trucks can delivery anywhere into the Med. Rosy and Luigi have been working in businnes for 44 years.

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of watercraft of the best brands: YAMAHA, SEA DOO, KAWASAKI, Dealer SEABOB, JETSURF, LIFT FOIL, WAY-DOO, AUDI; workshop for technical assistance, supplier of original and competitive spare parts and sole importer and distributor for Italy of sports and technical clothing JET PILOT, Wave Armor (floating platforms).

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Italy marinagenova.it

Marina Genova is a modern complexes for Super Yachts in the Mediterranean, among the very few able to offer berths up to 130 meters in length, with high levels of service dedicated to all needs, with particular attention to the free time of crew. Located by the Airport and just a few minutes from the center of Genoa, it ensures unrivalled logistics and the largest refueling dock in the med.

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MARINA D'ARECHI SPA Italy marinadarechi.com

It is one of the major superyacht marinas in the south of Italy, just off the Amalfi Coast, Positano and Capri, all within 20 nautical miles. The marina is well-linked to famous tourist spots such as Pompeli, Paestum and Sorrento. It offers berths for yachts up to 100 metres, exceptional amenities and services including bars, restaurants. The perfect starting point to charter the Amalfi coast.

Manuela Miletti, Rania Rajab, Remo Ratini



MARINA DI PORTORONDO SRL Italy marinadiportorotondo.it

Since it was built in the early 1960s, the Porto Rotondo Marina has always managed to win the approval and appreciation of the international nautical tourism elite. The ease of access to the berths, their security and the surrounding environment as sober as it is refined, have made it one of the most sought-after destinations throughout the Mediterranean sea.

Andrea Casimirri, Fulvio Scano, Giacomo Pileri, Matteo Molinas



MARINE SHORE ASSISTANCE SRL Italy msayacht.com

MSA Yacht is a professional yacht agency specialized in yacht services all around the Adriatic. With the offices in the ports of Venice, Pesaro, Ancona, Bari, Brindisi, Tivat (MNE) and Sarande (AL) MSA Yacht can provide professional and immaculate assistance to yacht captains, crews and guests all around the year.

Aris Slama, Damir Lazic, Gianluca Devicienti, Greta Giovine, Mikel Hyskaj, Victoria Borisevich



#### MARINA PORTO ANTICO Italy marinaportoantico.it

Marina Porto Antico is the ideal marina for Owners who look for a SAFE port to house their yacht. The sheltered position within the Port of Genoa, the high quality of facilities, the constant presence of professional staff and security service make Marina Porto Antico one of the safest ports in Liguria.

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MARINEDI SRL Italy marinedi.com

Marinedi Group is leader in the Italian and European market for the development and management of Marinas. Founded at the end of 2012, it is today the first Marina network in the Mediterranean, with 6,000 berths in 14 operational ports.

Chiara Vigo, Eugenio Michelino, Marta Turchetti, Valeria Romezzano



#### MARITIME COOK ISLANDS

Cook Islands maritimecookislands.com

Maritime Cook Islands operates as an open register for yachts and performs all Flag State duties for the Cook Islands government through an agreement with the Ministry of Transport.

We are a world class registry fully committed to safe and secure voyages on clean oceans. We provide international services for: Ship Registration, Survey and certification, Seafarer training and certification.

Elena Hobart, Grant Hobart, Mary Tsoi



MOYS SRL Italy moys.it

Luxury marinas in north-east Sardinia.

Gian Pietro Sirca, Ilaria Tintori, Pierluigi Ticca



MELITA MARINE GROUP Malta melitamarinegroup.net

Melita Marine Group is operating in Malta, Spain, Greece and Cyprus, to provide a bespoke and high-quality service designed to meet the ever-growing demand for refits on yachts and the super yachting industry. We are truly privileged to be located right at the important point of the Mediterranean connecting our facilities for optimizing the services to the client's requests.

Avnish Dahl, Pierre Balzan



MOLO VECCHIO MARINE SUPPLY SRL Italy yachtchandler.it

Molo Vecchio Marine Supply is the specialist company for superyacht equipment, yacht and shipyard supplies and services, providing worldwide yacht support by a team of professionals.

Andrea Siri, Giampierre Leon, Simone Melis



#### NAUTICA ASSISTANCE Italy nauticassistance.com

Nautica Assistance, a premier yacht agency in North East and South Sardinia, boasts offices in Porto Cervo, Porto Rotondo, Olbia, and Cagliari, and the Caribbean. Acting as a shore-based complement to yacht crews, it tackles daily challenges, ensuring flawless cruises. With a focus on concierge services, logistics, technical support, and provisions, NA guarantees clients unparalleled standards.

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MYS Italy medyachtservices.com

MYS is an International Yacht Agency providing 24/7 global assistance to superyachts during their cruise along the Mediterranean and the Caribbean. With offices in Italy, Monaco, Spain, USA & Bahamas, MYS ensures a global reach and unlimited access to a complete selection of services such as port booking, clearance & formalities, technical assistance, conciergerie, itinerary planning and much more.

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## PANTAENIUS GMBH

Monaco pantaenius.fr

Pantaenius has been arranging insurance for superyachts and their crew for more than 40 years. With over 100,000 yacht owners trusting Pantaenius, the company is one of the largest yacht insurance providers in Europe, with 10 offices worldwide. Our priority is the development of sophisticated risk management solutions for superyachts and their crew.

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We are registered ship and yacht agents with nearly 60 years of experience! Since 1966 we have been constantly concentrating our efforts to improve and enhance our professionalism to make the dream of a perfect cruise experience in Italy come true. Our team is ready to support you with a complete and efficient service, including clearances and formalities, concierge services and bunkering.

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France rivierayachtsupport.com

Yacht and Ship agents covering the South of France. Established 2002 with offices in Antibes and Saint Tropez. We are The Solution to all your requirements.

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Italy piladegianiforyachting.it

Pilade Giani for Yachting is a yacht agency based in the Mediterranean that provides Captains, Crew and Yacht Owners a 360° assistance ensuring every best solution for their needs with high standards quality. Pilade Giani for Yachting is a branch of Pilade Giani Group® an international Shipping e Forwarding Agency founded in 1887 and certified by Chamber of Commerce as Historical Enterprises.

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Germany pod.international

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ROSSMARE INTERNATIONAL SRL Italy rossmare.com

Established in 1978 Rossmare International is the oldest world-wide yacht fueling company.

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#### **RIVIERA YACHTING NETWORK**

France riviera-yachting-network.fr

Looking for refit, repair, maintenance or yacht services and supply on the French Mediterranean coastline? At RIVIERA YACHTING NETWORK, 110 companies are networking to offer you the best ever in the Med, with specialists located from Marseille to Monaco, working on yachts up to +100m. Our professionals develop each in their jobs a recognized know-how, guaranteeing serenity for customers.

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RYACHT SERVICES SARL Monaco ryachtmanagement.com

RYacht Service main office based in Monaco and Cote d'Azur our team is specialized in supporting superyachts, including services such as management, agency, sales & crew. Our international network combined with local knowledge and experience provide all ingredients to serve the needs of Owners and Captains. We are managing the most prestigious yachts such as Carinthia VII. Looking forward to connect.

Anduela Dedja, Dylan Smith, Ralph De Joode, Silvia Dedja De Joode, Stacey Soutar



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Trieste Yacht Service, a division of Samer & Co Shipping, provides high quality services to mega yachts in Trieste and Slovenia. TYS directly offers: berth reservations, yacht clearance, bureaucratic formalities, general onboard supplies and any on-demand services. Trieste is a perfect a suitable place in the Adriatic sea for Summer-Winter staying and optimal refitting. Come to visit us in Trieste!

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SEA EMPORIUM LTD. Ireland seaemporium.com

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#### SAN GIORGIO SHIPPING & YACHTING SERVICES Italy

sangiorgioshipping.com

San Giorgio Yachting is an Italian registered yachting agency entirely dedicated to the yachting industry. Amongst our activities you can find: formalities with authorities, port bookings, concierge and VIP services, technical assistance, Italian fiscal representation and yachts/villa interiors. We are based in Genoa and Portofino but our local offices can cover the whole of Italy and the Med.

Alessandro Baldassarre, Alessio Di Noto, Alessio Zucchi, Benedetta Bambi, Fabrizio Multari, Fulvia Linari, Matteo Aste



#### S&D YACHTS MALTA LTD Malta sdyachts.com

S&D Yachts Ltd was established in 1976 and we offer berth bookings, the supply of provisions, flowers, duty-free and duty paid fuel, guided tours, private transport, airport transfers, processing of non EU passports, in-water repairs and out of water repairs if required etc

etc.,

Kindly contact Peter R Fiorini Lowell on pfl@sdyachts. com or direct on +356 99495315.

Jose Antonio Souto Sanchez, Peter R Fiorini Lowell, Ray Zarb St.

STILLA (SAS ROSE EMPIRE) France stillaflowers.com

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#### THE ARTEMIS GROUP Italy theartemisgroup.net

The Artemis Group is a registered shipping agency commited to providing a wide range of professional services exclusively dedicated to the yachting industry in Sicily. Thanks to our 5 offices, located in the main Sicilian Ports, we can handle any request with personal attention and responsiveness to the needs of our customer.

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#### **VERSILIA PROVISIONS**

Italy versiliaprovisions.com

A strong passion for the world of yachting, cuisine, and interior design led to the development of Versilia Provisions, initially as a department of Versilia Supply Service and now a fully-fledged company. Versilia Provisions aims to meet the demands of on-board chefs and chief stewardesses through the supply of food and interior products.

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#### **YACHTLINE ARREDOMARE 1618 SPA** Italy yachtline1618.com

Yachline 1618 is the leading company worldwide in the production of interiors for yachts and dwellings. Since January 2015, Yachtline 1618 has its own Joinery on the Sea, located at Punta Molo Vecchio, in Genoa, just aside the MYBA Charter Show, offering substantial wood carpentry plus a fully equipped dock accommodating up to 90m yachts.

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Giovanni Costaguta

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