



2025 MYBA Charter Show

FEES and TERMS & CONDITIONS

YACHTS

REGISTRATIONS WILL BE EXCLUSIVELY ONLINE.

NO ONSITE REGISTRATIONS WILL BE POSSIBLE.

The emphasis of the Show is on displaying quality, commercially registered yachts, currently available for charter, both motor and sail of 20m and over, represented by a Central Agent, as defined in the Central Agents section of the Charter Show Terms & Conditions.

CENTRAL AGENT YACHTS LISTED ON YACHTFOLIO:

- Yachts that are listed on YACHTFOLIO will be accepted subject to dockage availability and receipt of full payment.

CENTRAL AGENT YACHTS NOT LISTED ON YACHTFOLIO:

- For yachts that are not listed on YACHTFOLIO the following should be provided:
 - a Certificate of Appointment (to be completed online and then signed by yacht owner) as proof of their appointment by the owner to market the yacht for charter.
 - A yacht condition report from an accredited surveyor, showing the yacht can be made available for charter, may be requested by the MYBA Charter Show Panel.

FURTHER MANDATORY DOCUMENTATION for all yachts:

YACHT CERTIFICATE – CALL SIGN – YACHT PHOTO. You are reminded that presentation of the Yacht Certificate, Call Sign and Yacht photo is mandatory for each yacht registered at the Show. The registration will be considered valid and complete only if it contains this documentation, which can be uploaded on the website at the time of the registration.



Yacht Registration fees

(to be paid via Show website)

Are calculated on LOA

| Yacht sizes (LOA) | Early Bird fees For registrations completed by Tuesday 4 March 2025 | Fees applicable from Wednesday 5 March 2025 |
|--------------------------|--|--|
| 20m – 26m | 1905 EUR + VAT | 2115 EUR + VAT |
| Up to 30m | 2305 EUR + VAT | 2560 EUR + VAT |
| Up to 35m | 3310 EUR + VAT | 3675 EUR + VAT |
| Up to 40m | 3910 EUR + VAT | 4345 EUR + VAT |
| Up to 45m | 4410 EUR + VAT | 4900 EUR + VAT |
| Up to 50m | 4910 EUR + VAT | 5455 EUR + VAT |
| Up to 55m | 5670 EUR + VAT | 6300 EUR + VAT |
| Up to 60m | 6300 EUR + VAT | 7000 EUR + VAT |
| Up to 65m | 6825 EUR + VAT | 7580 EUR + VAT |
| Up to 70m | 7350 EUR + VAT | 8165 EUR + VAT |
| 71 m and over | 7875 EUR + VAT | 8745 EUR + VAT |
| Multi-hulls | LENGTH fee x 1,5 | LENGTH fee x 1,5 |

Please note that any catamarans wishing to participate in the Show should contact Portosole via email mybashow.marina@portosole2025.it or phone +39 0184 500 349.

Please note that 22% VAT is applicable to yachts providing Italian invoicing details. For further clarification, please email mybashow.marina@portosole2025.it .

**Please note that the yacht registration fee does not include berthing or utilities.
See below for further details.**

Captains of yachts accepted in the Show will receive in due course, an invitation for one person to the Show Opening Cocktail.



Registrations are only valid when completed in full and cleared funds have been received.

Acceptance of yachts will be subject to berthing availability and on a 'first paid - first served' basis, up to 10 yachts per CA company (all other yachts registered will be put on the waiting list).

REGISTRATIONS APPROVAL & YACHTS ACCEPTANCE PROCEDURE explained:

- **Every registration will initially be reviewed by MYBA HQ and those that are fully completed and compliant will be set as 'approved'.**
- **At this point, the registrant/CA will be informed by email that the registration has been approved and will be invited to proceed with payment (or alternatively to request a proforma invoice) .**
 - **Upon receipt of full payment, yachts will be temporarily put on the waiting list, while the marina checks berths availability.**
PLEASE NOTE: yachts that have been in the Show for two years in a row, will stay on the waiting list until all other yachts have been confirmed and accepted in the Show.
 - **Fully paid yachts that have a berth of their size available will be set as 'accepted' by the marina (taken off the waiting list).**
- **When a yacht is accepted in the Show, the CA will be automatically informed by email. The CA will subsequently be contacted by the marina for practical details and in relation to the payment of berthing, utilities and divers fees.**



CANCELLATION policy:

SHOULD A YACHT BE UNABLE TO ATTEND, REGISTRATION MUST BE WITHDRAWN AS SOON AS POSSIBLE.

REGISTRATION IS NOT TRANSFERABLE FROM ONE YACHT TO ANOTHER.

- Upon receipt of withdrawal notification, the registration fee will be fully refunded for:
 - yachts accepted in the Show that are withdrawn due to Force Majeure (i.e. breakdown or disablement due to bad weather).
The MYBA Charter Show Panel may request a report.
 - yachts on the waiting list

When a berth becomes available for a yacht on the waiting list, the Central Agent will be automatically informed of the acceptance of their yacht and be given 48 hours to confirm the yacht participation.

Should the Central Agent advise the yacht will not participate, within the 48h-timeframe, the registration fee will be fully refunded.

If notification from the Central Agent is received after 48 hours, the cancellation policy mentioned below will apply.

PLEASE NOTE:

Shipyard delays are not considered as Force Majeure and in such cases, the cancellation policy mentioned below will apply.

- Whether or not a berth can be reallocated:
 - yachts accepted in the Show that are withdrawn no later than **Friday 4 April 2025**, will be charged an Administration Fee equivalent to 20% of the yacht registration fee (i.e. 80% of the yacht registration fee will be refunded).
 - From Saturday **5 April 2025**, all yachts accepted into the Show that are withdrawn, will be charged an Administration Fee equivalent to 50% of the yacht registration fee (i.e. 50% of the yacht registration fee will be refunded).



It is recommended that each yacht provides a proper and up-to-date brochure, a detailed crew profile and a complete list of sports, entertainment and communication equipment.

The Central Agent representing the registered yacht agrees that any MYBA Charter Show Panel decisions made regarding the yacht's acceptance to the 2025 MYBA Charter Show remain final and definitive.

PLEASE NOTE:

Central Agents are kindly requested to respect the Show Event schedule when organising events on their managed yachts.

On Sunday night, after the Captains' Safety Briefing, a Captains' Dinner (which is a sponsored Show event) will be organised.

CAs are requested not to organise any conflicting events on Sunday night, to enable all captains to attend the Captains' Dinner.

Parties onboard during the Show period shall be restricted to officially registered attendees of the MYBA Charter Show, wearing their pass and daily bracelet.

Should Brokers' lunches exceed lunchtime hours, yachts should be open at the usual time (14h30) to allow Brokers' visits.

Yachts that do not organise Brokers' lunches may remain open during lunchtime break for viewings, if they wish.

Clear signage will need to be put in place in order to indicate the yacht is open for brokers' visits.

THE MYBA CHARTER SHOW PANEL RESERVES THE RIGHT TO REVIEW ALL APPLICATIONS ACCORDING TO ITS PUBLISHED CRITERIA AND TO ACCEPT OR REJECT THEM AT ITS DISCRETION.



Please note:

- Owners of attending yachts, their family and PAs may come in free of charge.
The number of yacht free guests is limited to 6. For any additional persons requiring a pass, please send a request to info@myba.net.
Central Agents of the corresponding yachts will need to register these passes online.
Registration is made from the respective YACHT registration form on the condition it is completed, accepted and fully paid.
Once owners are registered by the CA, the CA will need to print out their owners passes.

- The DAILY FEE for Operational Yacht Managers, Owners' Representatives of attending yachts is EURO 420 + VAT. The fee will be reduced to EURO 240 + VAT if the attending yacht is represented by a MYBA Member company.
Central Agents of the corresponding yachts will need to register these daily passes online.
Registration is made from the respective YACHT registration form on the condition it is completed, accepted and fully paid.
Once the registrations are completed by the CA, the CA will need to print out the passes.

- The DAILY FEE for Captains of non-attending yachts, is EURO 180 + VAT if the CA company is a MYBA Member and EURO 240 + VAT if the CA company is a YACHTFOLIO Subscriber.
Registration will be done online by the corresponding Central Agent, from the CA registration form, and upon receipt by email, the pass will need to be forwarded to the Captain for printing out.

PLEASE NOTE:

If the MYBA Charter Show Panel receives complaints as to the condition of a vessel exhibiting during the Show, further references from visiting brokers will be requested and access will not automatically be granted to exhibit in the following year's Show. The MYBA Charter Show Panel will request evidence and references that the yacht has been brought up to an acceptable level for the industry.



PLEASE NOTE:

➤ **OUTSIDE SUPPLIERS & DELIVERIES:**

DELIVERIES, SUPPLIES AND SHIP AGENTS' APPOINTMENTS ON/TO THE YACHTS must be arranged outside of the Show hours and therefore before 9h00 in the morning and after 18h30.

During Show hours, suppliers will not be allowed in the Show and crew will have to meet suppliers at the Show entrance to pick up deliveries.

In order to avoid unfair competition in relation to the exhibitors in the Show, outside suppliers will not be allowed in to do tastings or demonstrations, nor host parties on yachts and yachts should not give exposure to outside suppliers.

Yacht captains must send a copy of these Terms & Conditions to their suppliers, to ensure they are made aware of the conditions.

For demonstrations or tastings on yachts, captains/Central Agents are encouraged to work with exhibitors in the Show that supply goods or services.

Entertainers and photo/videographers (not registered in the Show under Press) that are invited by yachts, will only be allowed to go onboard at the end of the day, for evening events. They will be met at the entrance of the Show by a crew member in order to be taken to the yacht directly.



FEES RELATING TO PORTOSOLE SANREMO:

CENTRAL AGENTS ARE ASKED TO ENSURE THAT THEY SHARE WITH THEIR CAPTAINS THE INFORMATION BELOW ABOUT THE MARINA AND RELATED FEES.

Once a yacht has been registered online and attendance confirmed, Portosole Reservations Dept will contact the Central Agent and/or the Captain for all practical details.

DAILY Berthing Fees

(to be paid directly to Portosole, Sanremo)

Berthing fees are **calculated on LOA**. Please see the price list below.

Please note that in the Yacht Registration Form, there is an additional section for providing a second set of invoicing details for the payment of Berthing and Utilities, should these differ from the ones specified for the payment of the registration fee.

Please note that payment of the berthing, utilities and divers fees will be done directly to Portosole (and not through the website).

| | |
|-------------|------------------|
| Up to 26m | 240,16 € + VAT |
| Up to 30m | 276,23 € + VAT |
| Up to 35m | 348,36 € + VAT |
| Up to 40m | 498,36 € + VAT |
| Up to 45m | 612,30 € + VAT |
| Up to 50m | 816,39 € + VAT |
| Up to 60m | 1019,67 € + VAT |
| Up to 70m | 1223,77 € + VAT |
| Up to 80m | 1427,87 € + VAT |
| Up to 90m | 1631,15 € + VAT |
| Multi-hulls | Length fee x 1,5 |

PLEASE NOTE: 22% VAT on berthing fees will be charged for every yacht

A minimum of six days will be charged. For longer stays please contact Portosole for availability and quotation, and send an e-mail to et@portosolesanremo.it or og@portosolesanremo.it or call +39 0184 500 349.



Cost for utilities:

Water:

up to 20m: 5.00 € + 22% VAT per day

up to 35m: 10.00 € + 22% VAT per day

above 35m: 15.00 € + 22% VAT per day

Shore power: 0.34€ per Kwh + 22% VAT

The cost might change in accordance with the fluctuation of energy prices.

Please note that berthing, utilities and divers fees will need to be paid before departure.

For environmental reasons all visiting yachts are asked to use the shore power supplied by the marina and to stop their generators during their stay.

SHORE POWER: Yacht installations must comply with the local shore power.

A yacht unable to connect to the shore power will not be able to participate in the Show.

For any information, please contact the Marina Office by email - mybashow.marina@portosole2025.it or by phone +39 0184 500 349.

IMPORTANT INFORMATION FOR CAPTAINS:

It is advisable to appoint an authorised local ship agent to handle the formalities required by the local authorities prior to arrival, or to inquire about the legal obligations for mooring in the port of Sanremo.

Please be reminded that Pleasure yachts over 300 GRT must carry out a garbage declaration.

The border police requires the following documentation for vessels docking at Portosole:

- Certificate of Registry (COR) of the vessel
- Crew list
- Passengers list
- Passports
- Declaration of the port of origin (for incoming vessels)
- Declaration of the port of destination (for outgoing vessels)

The complete documentation, including the arrival declaration, must be submitted before arriving at Portosole, and prior to departure, it must be resubmitted with the departure declaration.

Should you need a local agent to support you with a complete and efficient service here are the contacts for some agencies located in the port or alternatively, you may contact any other registered agent of your choice:

- Med Yacht Services: martina@medyachtservices.com; +39 3476795486
- LUISE ASSOCIATES & CO RIVIERA S.R.L. : riviera@luise.com ; +39 0184 545315
- All Services s.r.l.: agency@allservices.net; +39 0184 533533



- PAOLO CANESTRELLI D.I. YACHT AGENCY: paolo.canestrelli@gmail.com; +39 3442581665

Yacht area access information:

Before the opening of the Show, only crew wearing yacht uniform and/or showing the pass given by Portosole will be allowed inside the yacht area. Each pass will need to show the yacht stamp and the name of the crew member. Please email the updated crew list (editable file preferable) before April 21 to mybashow.marina@portosole2025.it.

During the Captains' Safety Briefing on Sunday 27 April, each Captain will be given his/her personal Show pass, along with the passes for all crew.

Yacht Arrival and Departure dates

Yachts are expected to arrive by Saturday 26 April 2025 and it is important to respect the timeslots given by the marina. A minimum of 6 nights will be charged and the Show daily berthing fees will be applied. For any additional days of dockage, before or after the mandatory 6 days, please contact the marina for availability and quotation by sending an e-mail to et@portosolesanremo.it or og@portosolesanremo.it.

Each yacht's date and time of arrival will depend on their size and berth location and will be agreed in coordination with Portosole.

Please note that yachts cannot leave before the end of the Show.

For the same reasons that are mentioned above, the yacht's date and time of departure will also have to be agreed with Portosole.

Any authorisations for vehicles must be requested by sending an e-mail to info@portosolesanremo.it.

POLLUTION POLICY: Any yacht deemed to be causing a nuisance to other yachts and exhibitors will be asked to leave. The Show reserves the right to exclude yachts whose exhaust causes a problem to others (the yacht fees are not refundable).

WASTE DISPOSAL: Domestic waste disposal is included in the berthing rate. Any other waste will be managed and charged separately (hazardous waste and voluminous waste).

BLACK WATER DISPOSAL: During the Show, it will not be possible to dispose of black water. Please ensure you empty your tanks before arrival. For further information, please contact the marina office by email mybashow.marina@portosole2025.it or phone +39 0184 500 349.